

# PART #2: HOW TO SELL \$5,000 DEALS IN 30 MINS OR LESS

TITLE: ← →

LURN WORKSHOP.COM / CCMM

- O Offer
- F Funnel
- T Traffic
- E Enrollment
- N Next level.

- ① 4 STEP PROCESS OF ENROLLMENT...
- ② WHOEVER ASKS MORE QUESTIONS OWNS THE CONVERSATION...
- ③

LEAD WITH

- ① START WITH AGREEMENT
- ② UNWRAP THE REAL TRUTH } YOU CARE  
VOLCANUS                      VISION
- ③ REFRAME & CLARIFY  
ASKING QUESTIONS
- ④ NEW DECISION = MOMENT OF TRUTH

## PILLARS

- ① COURAGE